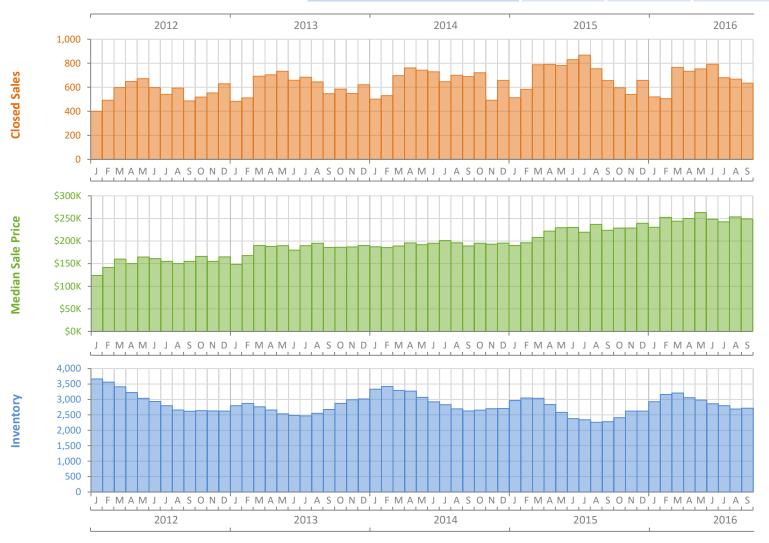
Monthly Market Summary - September 2016 Single Family Homes Sarasota County





| | September 2016 | September 2015 | Percent Change Year-over-Year |
|--|-----------------|-----------------|----------------------------------|
| Closed Sales | 635 | 656 | -3.2% |
| Paid in Cash | 224 | 276 | -18.8% |
| Median Sale Price | \$249,000 | \$223,750 | 11.3% |
| Average Sale Price | \$340,938 | \$341,659 | -0.2% |
| Dollar Volume | \$216.5 Million | \$224.1 Million | -3.4% |
| Med. Pct. of Orig. List Price Received | 96.0% | 96.1% | -0.1% |
| Median Time to Contract | 32 Days | 31 Days | 3.2% |
| Median Time to Sale | 86 Days | 76 Days | 13.2% |
| New Pending Sales | 413 | 491 | -15.9% |
| New Listings | 754 | 758 | -0.5% |
| Pending Inventory | 689 | 773 | -10.9% |
| Inventory (Active Listings) | 2,717 | 2,279 | 19.2% |
| Months Supply of Inventory | 4.2 | 3.2 | 31.3% |



Monthly Distressed Market - September 2016 Single Family Homes Sarasota County





| | | September 2016 | September 2015 | Percent Change Year-over-Year |
|-----------------|-------------------|----------------|----------------|----------------------------------|
| Traditional | Closed Sales | 588 | 564 | 4.3% |
| | Median Sale Price | \$255,000 | \$239,950 | 6.3% |
| Foreclosure/REO | Closed Sales | 35 | 74 | -52.7% |
| | Median Sale Price | \$162,000 | \$142,540 | 13.7% |
| Short Sale | Closed Sales | 12 | 18 | -33.3% |
| | Median Sale Price | \$151,000 | \$126,800 | 19.1% |

