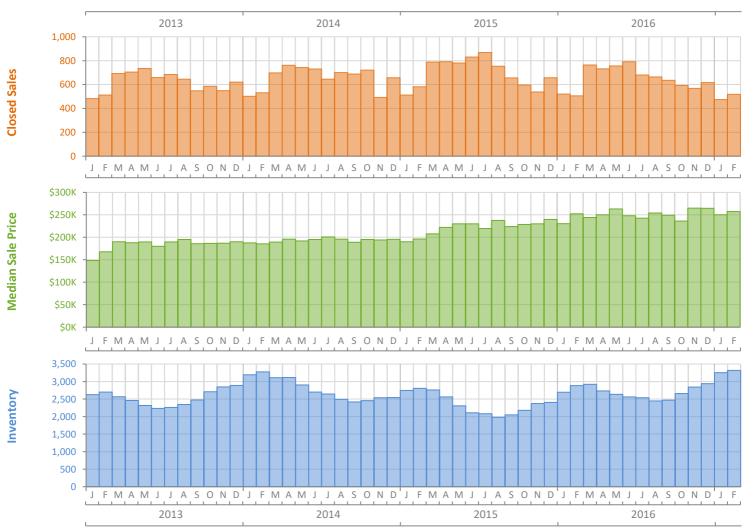
## Monthly Market Summary - February 2017 Single Family Homes Sarasota County





|  | February 2017   | February 2016   | Percent Change<br>Year-over-Year |
|--|-----------------|-----------------|----------------------------------|
| Closed Sales                           | 518             | 506             | 2.4%                             |
| Paid in Cash                           | 218             | 240             | -9.2%                            |
| Median Sale Price                      | \$257,500       | \$252,250       | 2.1%                             |
| Average Sale Price                     | \$389,011       | \$376,318       | 3.4%                             |
| Dollar Volume                          | \$201.5 Million | \$190.4 Million | 5.8%                             |
| Med. Pct. of Orig. List Price Received | 95.0%           | 95.4%           | -0.4%                            |
| Median Time to Contract                | 49 Days         | 40 Days         | 22.5%                            |
| Median Time to Sale                    | 94 Days         | 92 Days         | 2.2%                             |
| New Pending Sales                      | 790             | 780             | 1.3%                             |
| New Listings                           | 950             | 1,050           | -9.5%                            |
| Pending Inventory                      | 1,218           | 1,209           | 0.7%                             |
| Inventory (Active Listings)            | 3,318           | 2,883           | 15.1%                            |
| Months Supply of Inventory             | 5.1             | 4.2             | 21.4%                            |



## Monthly Distressed Market - February 2017 Single Family Homes Sarasota County





|                 |                   | February 2017 | February 2016 | Percent Change<br>Year-over-Year |
|-----------------|-------------------|---------------|---------------|----------------------------------|
| Traditional     | Closed Sales      | 481           | 453           | 6.2%                             |
|                 | Median Sale Price | \$262,000     | \$265,000     | -1.1%                            |
| Foreclosure/REO | Closed Sales      | 28            | 45            | -37.8%                           |
|                 | Median Sale Price | \$155,100     | \$154,000     | 0.7%                             |
| Short Sale      | Closed Sales      | 9             | 8             | 12.5%                            |
|                 | Median Sale Price | \$265,000     | \$215,000     | 23.3%                            |

