



REALTORS® who **LEARN MORE** are
REALTORS® who **EARN MORE**

EARN YOUR GRI



GRADUATE,
REALTOR®
INSTITUTE



NATIONAL
ASSOCIATION of
REALTORS®
Official Designation

300 SERIES Real Estate Specialties

GRI 301 and GRI 302 are each a 15-hour course with a 1.5-hour exam approved for 11 hours of specialty credit or 15 hours of broker post licensing credit per module.



MAY 29 & 30
SOUTH OFFICE

GRI Module 301: It's More Than Just Sales

While the homeownership rate in the United States is the highest in its history, there are still millions of residential tenants residing in property owned and managed by others. In GRI 301, **Property Management and Common Ownership** is an introduction to property management and the forms of common ownership. **Appraising** will introduce the function of the appraisal, the steps in the appraisal process, and appraisal principles. Although 1031 Exchanges are available for other investments, **Exchanging** focuses on real estate exchanges, providing the terminology and principles of exchanging.



JUNE 5 & 6
SOUTH OFFICE

GRI Module 302: Thinking Outside the Box

In GRI 302, **International Real Estate** will introduce or expand the awareness of the many factors that must be taken into consideration when serving the real estate needs of international homebuyers or investors in the United States, Florida in particular. So you want to be a broker? **Brokerage Management** will help to determine whether opening your own office is best. The real estate brokerage business has diverse management challenges, from creating a profitable business to protecting the consumer's best interest. An Introduction to **Single-Family Residential Construction** will provide an overview of residential construction and general construction procedures and terminology. And for those who plan to invest, broker, or buy and develop land, **Land, Environment and Private Property Rights** will discuss land and its uses, and laws affecting the use of land, including environmental laws, urban growth, and required disclosures



REALTOR® ASSOCIATION
of Sarasota and Manatee

PHONE: (941) 952-3400 • FAX: (941) 952-3401
www.MyRASM.com • SOUTH: 2320 Cattlemen Road, Sarasota, FL



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2018 GRI 300 SERIES

Please register me for the following (make checkmark):

GRI 300 Series: May 29 & 30 and June 5 & 6 Cost: \$250_____
11 Hours CE or 30 Hours Broker Post-License Credit

—or priced individually per module—

Module 301: May 29 & 30, 2018 11 hours CE/15 hours BPL Cost: \$ 125_____

Module 302: June 5 & 6, 2018 11 hours CE/15 hours BPL Cost: \$ 125_____

REGISTRATION DEADLINE IS MAY 18, 2018.
Registrations after this date will incur a \$25 fee per module.

Name (*print as on license*) _____

Mailing Address (for confirmation and grade notification) _____

Real estate license#: _____ Circle BK or SL

Name of Firm _____

Phone (*to reach you during normal business hours*) (____) _____

Email Address (**IMPORTANT**): _____

NRDS # _____

Charge my: Visa _____ MC _____ AMEX _____

Card No. _____

Expire Date: _____ Security Code _____

Signature: _____

Questions? Call Catherine at (941) 952-3404

Send to: REALTOR® Association of Sarasota and Manatee
2320 Cattlemen Road, Sarasota, FL 34232
Phone: (941) 952-3400 Fax: (941) 952-3401
catherine@myrasm.com

RASM Members can register online at www.myrasm.com

Cancellation policy: Registration may not be transferred from one person to another. If registrant cannot attend the event, the amount paid by registrant, minus \$25 fee may be refunded if written notice is received by RASM three business days prior to course start date. Refunds or credits will not be made if notice is received after that date. If this event is postponed, cancelled or rescheduled, registrants will have the option of either receiving a full refund of fees paid or crediting the full paid amount toward registration in another RASM GRI course scheduled within the same fiscal year. In no case will RASM be responsible for any penalties or fees incurred by lodging or transportation cancellations.