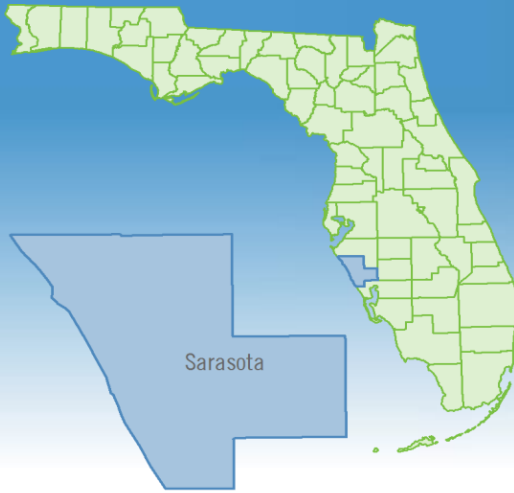


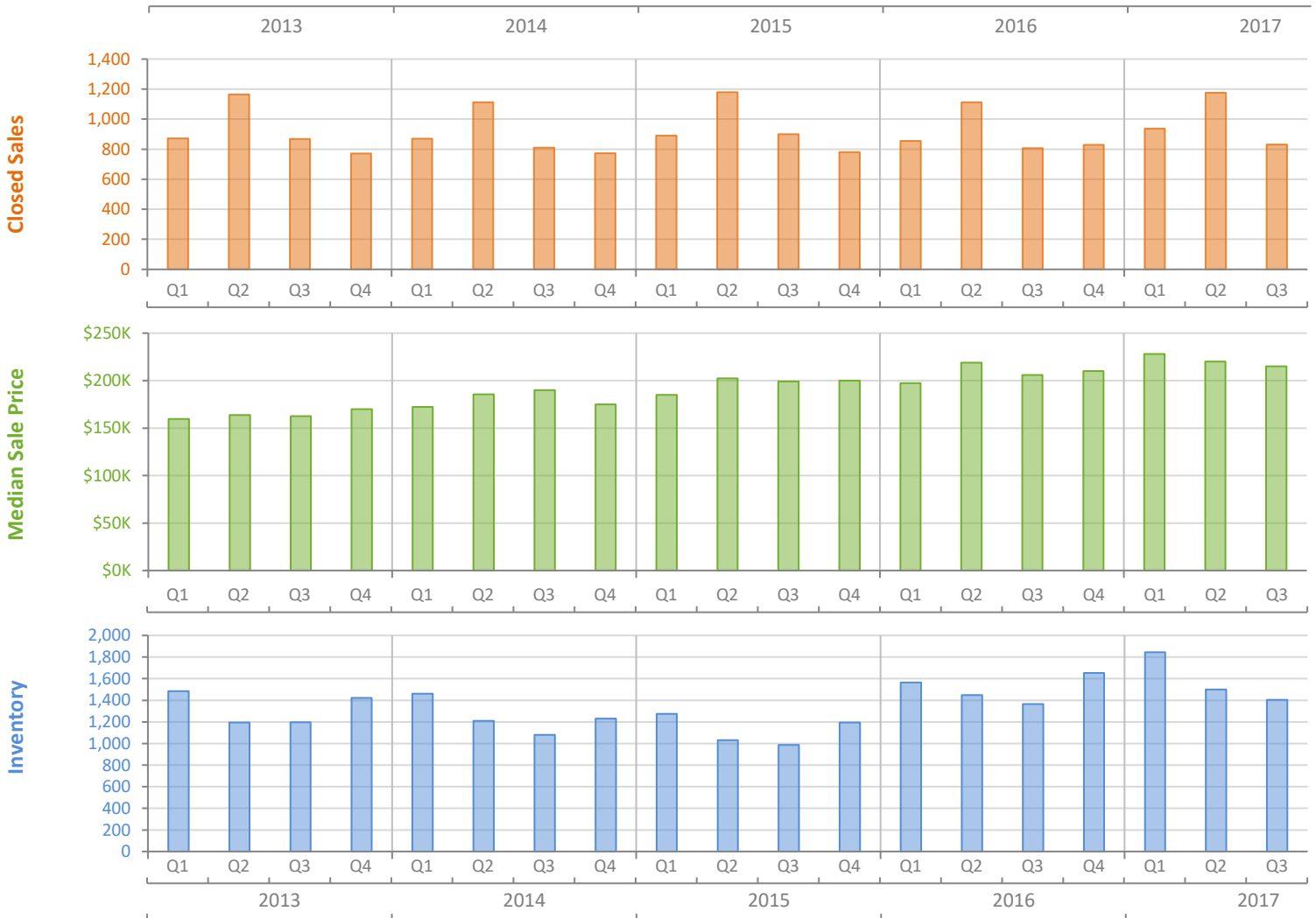
Quarterly Market Summary - Q3 2017

Townhouses and Condos

Sarasota County



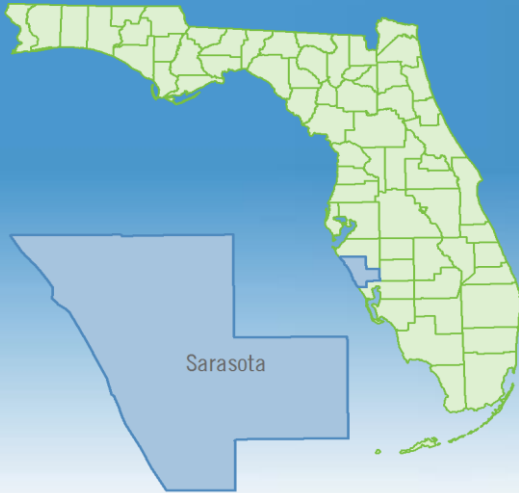
	Q3 2017	Q3 2016	Percent Change Year-over-Year
Closed Sales	832	806	3.2%
Paid in Cash	475	479	-0.8%
Median Sale Price	\$215,000	\$206,000	4.4%
Average Sale Price	\$317,247	\$310,661	2.1%
Dollar Volume	\$263.9 Million	\$250.4 Million	5.4%
Med. Pct. of Orig. List Price Received	94.0%	94.3%	-0.3%
Median Time to Contract	67 Days	60 Days	11.7%
Median Time to Sale	111 Days	107 Days	3.7%
New Pending Sales	781	892	-12.4%
New Listings	938	1,026	-8.6%
Pending Inventory	400	472	-15.3%
Inventory (Active Listings)	1,404	1,364	2.9%
Months Supply of Inventory	4.5	4.6	-2.2%



Quarterly Distressed Market - Q3 2017

Townhouses and Condos

Sarasota County



		Q3 2017	Q3 2016	Percent Change Year-over-Year
Traditional	Closed Sales	813	782	4.0%
	Median Sale Price	\$216,500	\$210,000	3.1%
Foreclosure/REO	Closed Sales	16	20	-20.0%
	Median Sale Price	\$129,950	\$110,000	18.1%
Short Sale	Closed Sales	3	4	-25.0%
	Median Sale Price	\$155,000	\$101,500	52.7%

