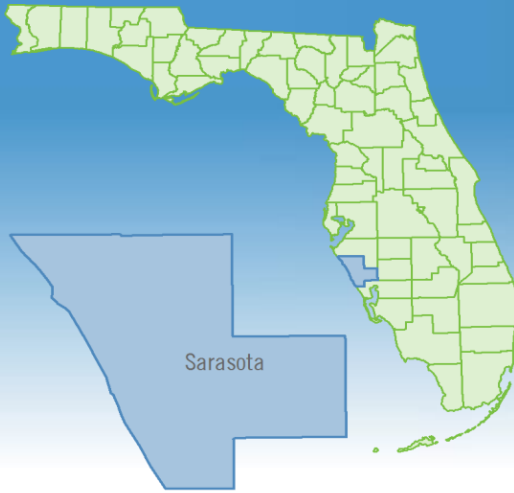


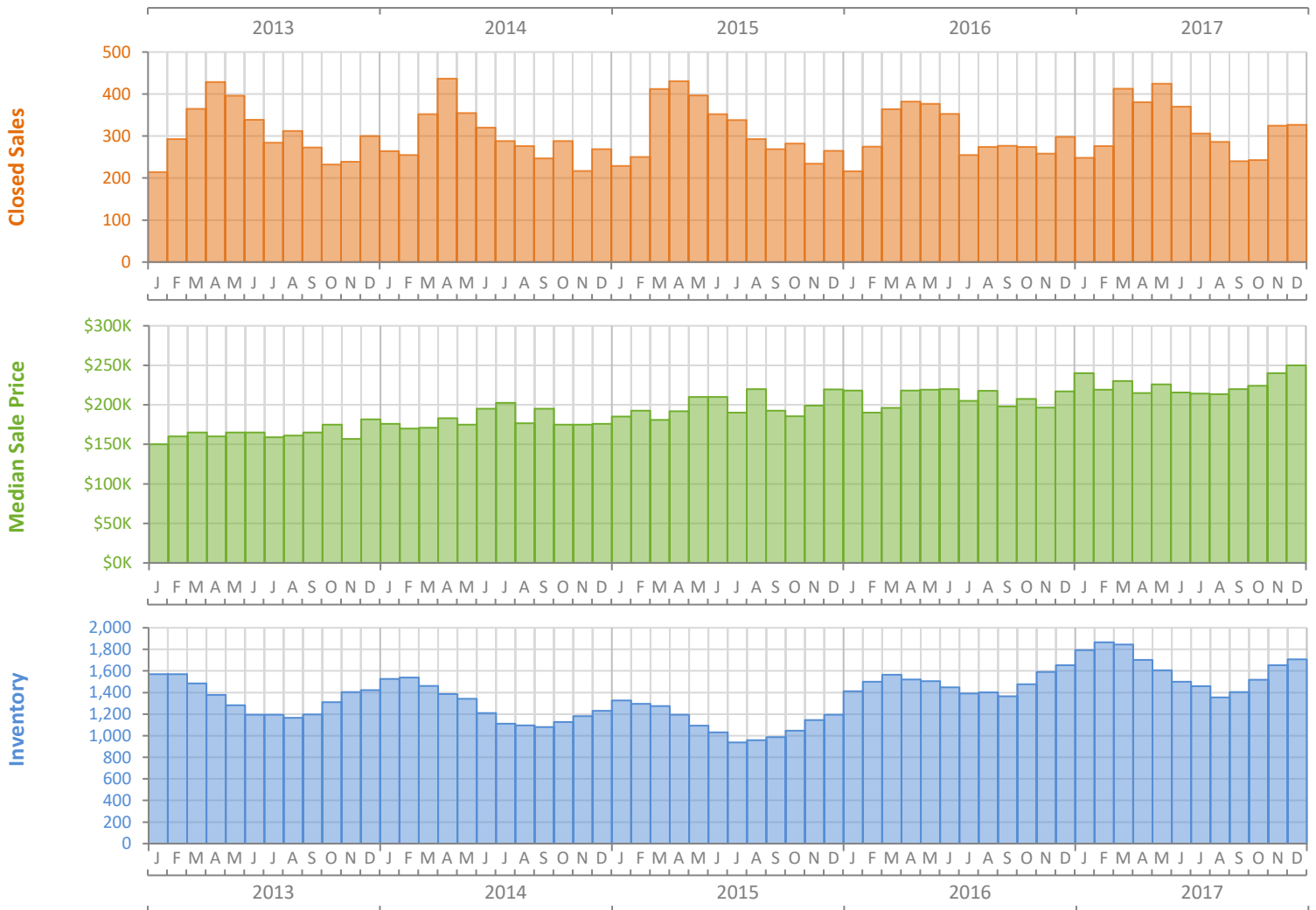
# Monthly Market Summary - December 2017

## Townhouses and Condos

### Sarasota County



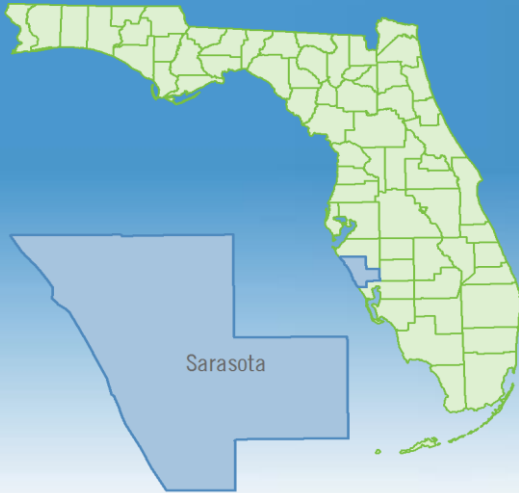
	December 2017	December 2016	Percent Change Year-over-Year
Closed Sales	327	298	9.7%
Paid in Cash	205	190	7.9%
Median Sale Price	\$250,000	\$217,000	15.2%
Average Sale Price	\$480,239	\$321,329	49.5%
Dollar Volume	\$157.0 Million	\$95.8 Million	64.0%
Med. Pct. of Orig. List Price Received	95.7%	95.5%	0.2%
Median Time to Contract	36 Days	44 Days	-18.2%
Median Time to Sale	74 Days	84 Days	-11.9%
New Pending Sales	309	245	26.1%
New Listings	429	367	16.9%
Pending Inventory	427	385	10.9%
Inventory (Active Listings)	1,708	1,654	3.3%
Months Supply of Inventory	5.3	5.5	-3.6%



# Monthly Distressed Market - December 2017

## Townhouses and Condos

### Sarasota County



		December 2017	December 2016	Percent Change Year-over-Year
Traditional	Closed Sales	320	293	9.2%
	Median Sale Price	\$255,000	\$220,000	15.9%
Foreclosure/REO	Closed Sales	6	4	50.0%
	Median Sale Price	\$107,750	\$142,550	-24.4%
Short Sale	Closed Sales	1	1	0.0%
	Median Sale Price	\$124,000	\$135,000	-8.1%

