

Yearly Market Summary - 2017

Townhouses and Condos

Manatee County



| | 2017 | 2016 | Percent Change Year-over-Year |
|--|-----------------|-----------------|-------------------------------|
| Closed Sales | 2,482 | 2,606 | -4.8% |
| Paid in Cash | 1,328 | 1,564 | -15.1% |
| Median Sale Price | \$180,000 | \$170,000 | 5.9% |
| Average Sale Price | \$218,415 | \$222,003 | -1.6% |
| Dollar Volume | \$542.1 Million | \$578.5 Million | -6.3% |
| Med. Pct. of Orig. List Price Received | 95.1% | 95.0% | 0.1% |
| Median Time to Contract | 49 Days | 44 Days | 11.4% |
| Median Time to Sale | 91 Days | 90 Days | 1.1% |
| New Pending Sales | 2,624 | 2,743 | -4.3% |
| New Listings | 3,195 | 3,325 | -3.9% |
| Pending Inventory | 231 | 218 | 6.0% |
| Inventory (Active Listings) | 936 | 956 | -2.1% |
| Months Supply of Inventory | 4.5 | 4.4 | 2.3% |



Yearly Distressed Market - 2017

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| | | 2017 | 2016 | Percent Change Year-over-Year |
|-----------------|-------------------|-----------|-----------|-------------------------------|
| Traditional | Closed Sales | 2,415 | 2,485 | -2.8% |
| | Median Sale Price | \$180,250 | \$174,500 | 3.3% |
| Foreclosure/REO | Closed Sales | 53 | 104 | -49.0% |
| | Median Sale Price | \$106,000 | \$92,000 | 15.2% |
| Short Sale | Closed Sales | 14 | 17 | -17.6% |
| | Median Sale Price | \$128,500 | \$165,000 | -22.1% |

