

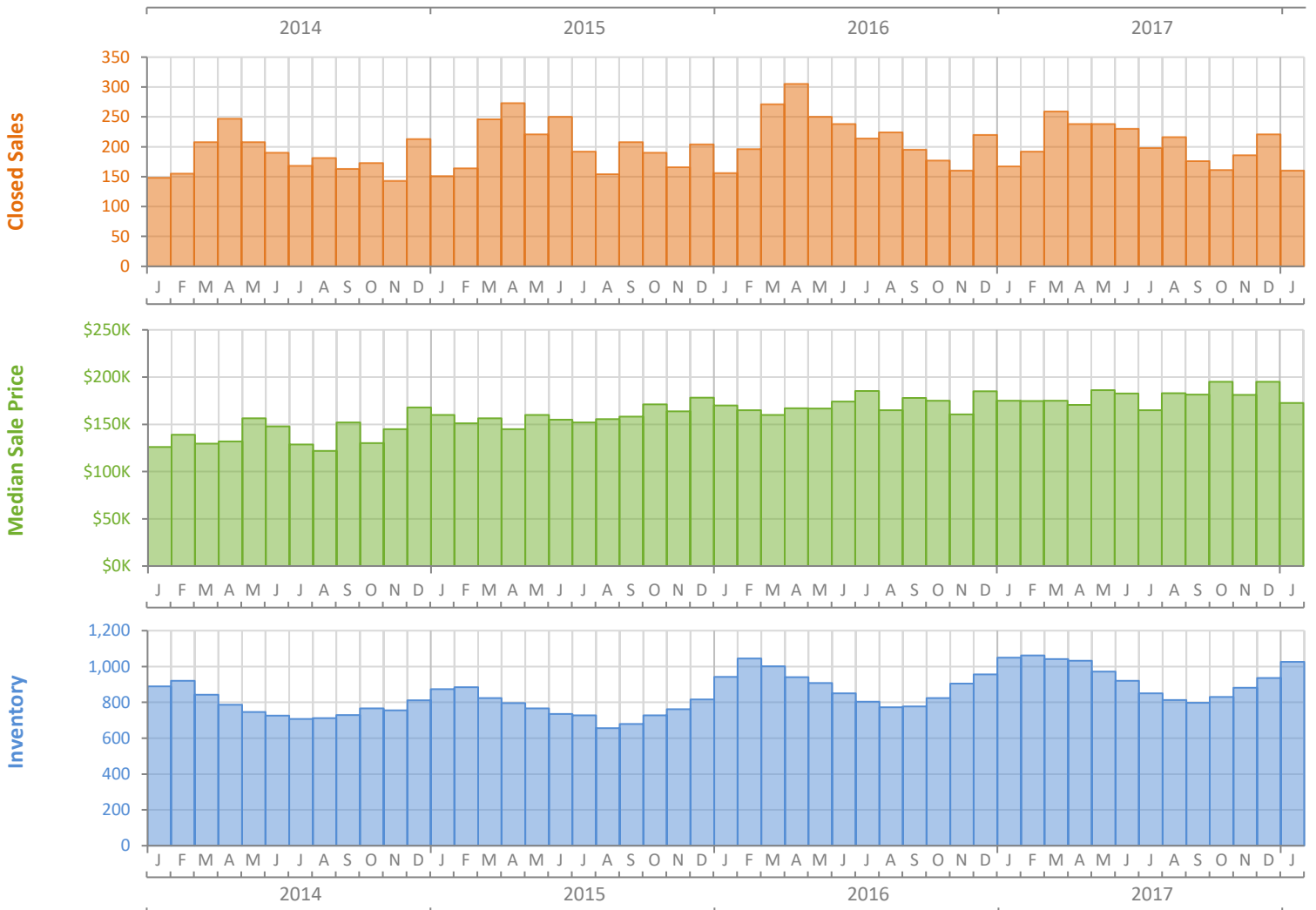
# Monthly Market Summary - January 2018

## Townhouses and Condos

### Manatee County



|  | January 2018   | January 2017   | Percent Change Year-over-Year |
|--|----------------|----------------|-------------------------------|
| Closed Sales                           | 160            | 167            | -4.2%                         |
| Paid in Cash                           | 92             | 109            | -15.6%                        |
| Median Sale Price                      | \$172,500      | \$175,000      | -1.4%                         |
| Average Sale Price                     | \$219,060      | \$203,160      | 7.8%                          |
| Dollar Volume                          | \$35.0 Million | \$33.9 Million | 3.3%                          |
| Med. Pct. of Orig. List Price Received | 95.1%          | 94.8%          | 0.3%                          |
| Median Time to Contract                | 41 Days        | 32 Days        | 28.1%                         |
| Median Time to Sale                    | 84 Days        | 81 Days        | 3.7%                          |
| New Pending Sales                      | 281            | 251            | 12.0%                         |
| New Listings                           | 391            | 392            | -0.3%                         |
| Pending Inventory                      | 340            | 294            | 15.6%                         |
| Inventory (Active Listings)            | 1,026          | 1,049          | -2.2%                         |
| Months Supply of Inventory             | 5.0            | 4.8            | 4.2%                          |



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## Townhouses and Condos

### Manatee County



|                 |                   | January 2018 | January 2017 | Percent Change Year-over-Year |
|-----------------|-------------------|--------------|--------------|-------------------------------|
| Traditional     | Closed Sales      | 156          | 159          | -1.9%                         |
|                 | Median Sale Price | \$176,500    | \$176,500    | 0.0%                          |
| Foreclosure/REO | Closed Sales      | 4            | 6            | -33.3%                        |
|                 | Median Sale Price | \$140,000    | \$109,450    | 27.9%                         |
| Short Sale      | Closed Sales      | 0            | 2            | -100.0%                       |
|                 | Median Sale Price | (No Sales)   | \$112,500    | N/A                           |

